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W. T. GRANT COMPANY

*Annual Report*

1934

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# W. T. GRANT COMPANY

(A Delaware Corporation)

ANNUAL REPORT

1934 FISCAL YEAR

Which Ended January 31, 1935

To be submitted to the Annual Meeting of Stockholders  
to be held at 1441 Broadway, New York, N. Y., on  
April 2, 1935.



## BOARD OF DIRECTORS

William T. Grant, Chairman

John G. Byler	Karl D. Gardner
R. A. Cunningham	John M. Hancock
Howland S. Davis	James L. O'Neill
Fred H. Edgecomb	Benjamin A. Rowe
Clayton E. Freeman	William B. Warner

## OFFICERS

William T. Grant . . . . .	Chairman of the Board
Benjamin A. Rowe . . . . .	President
Fred H. Edgecomb . . . . .	Vice-President
Karl D. Gardner . . . . .	Vice-President
Alfred N. Derouin . . . . .	Vice-President
Richard W. Story . . . . .	Vice-President and Secretary
John G. Byler . . . . .	Vice-President and Treasurer

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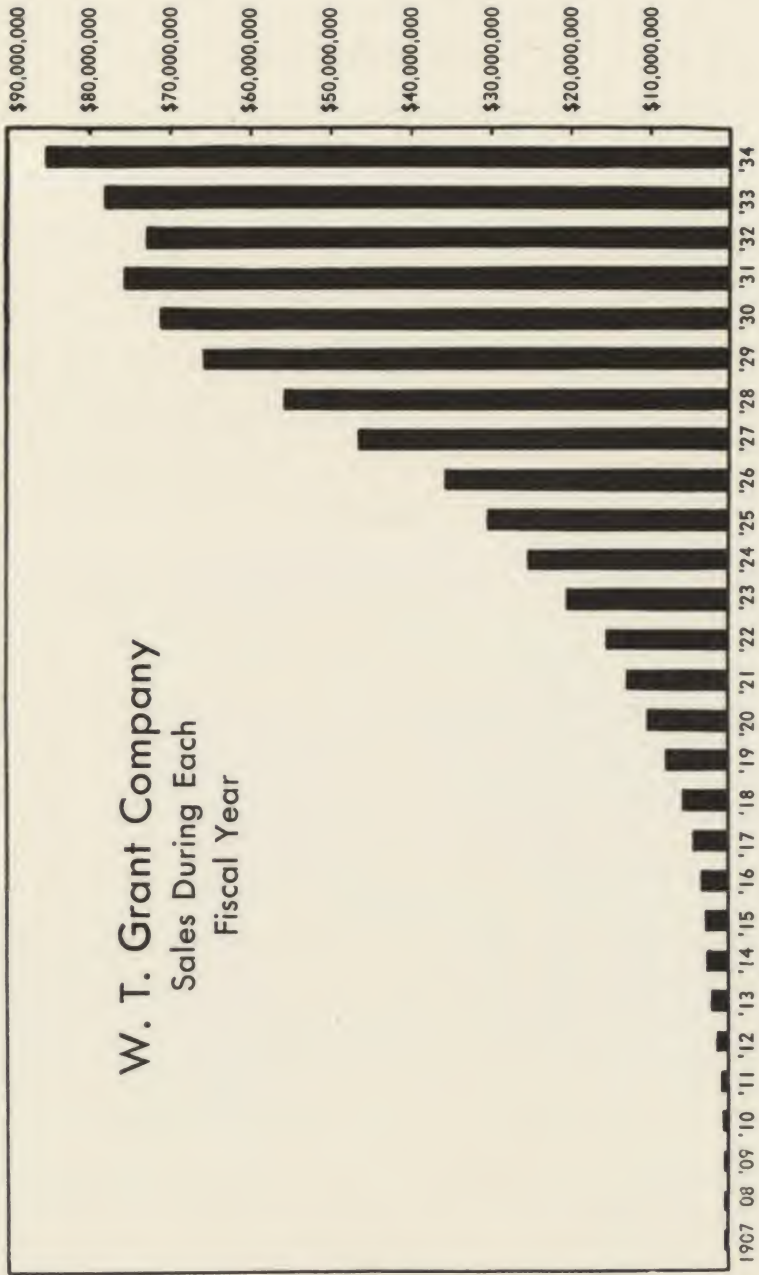
### Transfer Agent

Guaranty Trust Company  
of New York

### Registrar

Bankers Trust Company  
New York, N. Y.

W. T. Grant Company  
Sales During Each  
Fiscal Year



# W. T. GRANT COMPANY

Department Stores  
Fourteen Forty-One Broadway  
New York

March 12, 1935

To the Stockholders:

During the past year sales of your company exceeded sales of any previous year. Net earnings were lower than in the previous year due to a lower margin of gross profit and increases in expenses, that were in a considerable degree not subject to control of the management.

Expansion was moderate, and with earnings in excess of the \$1. dividend paid during the year, the company's financial position continued strong.

## SALES

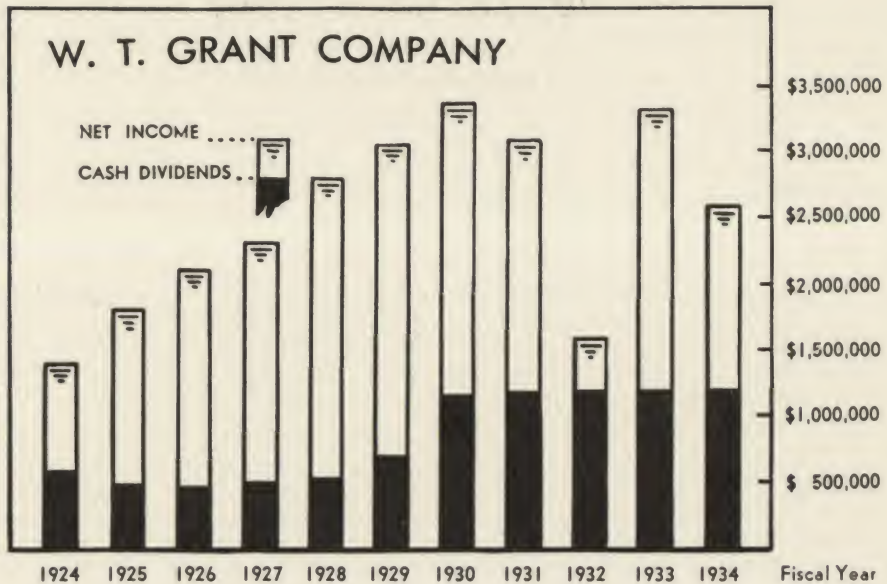
Sales for the year were \$85,069,612, an increase of \$6,863,493 or 8.7% increase over the preceding year. An analysis of this increase in sales appears below:—

	Fiscal Year 1934	Fiscal Year 1933	Change
Sales for 446 stores open during entire year 1933.	\$82,616,630	\$76,716,948	7.69% increase
Sales for 11 new stores opened during 1933 . .	2,053,651	1,489,171	
Sales for 8 new stores opened during 1934 . .	399,331	—	
<b>TOTAL SALES . . . . .</b>	<b>\$85,069,612</b>	<b>\$78,206,119</b>	<b>8.78% increase</b>

With the increase in sales that took place last year, sales in identical stores were almost at the level of 1931.

Generally, agricultural communities showed the greatest improvement, with the industrial towns, particularly in the northeast, recovering only moderately.





### NET EARNINGS

Net earnings for the 1934 fiscal year were \$2,616,202, which is equal to \$2.18 per share of capital stock outstanding. In the previous year earnings were \$3,347,175 or \$2.80 per share.

In 1933, rapid increases in commodity prices resulted in a gross margin of profit higher than ordinarily. In 1934, prices of most textile lines carried by the company were steady or falling with the result that the profit margin declined, and gross profit did not increase in proportion to sales. Expenses increased as a result of the additional volume handled and because the NRA payroll requirements were in effect over the entire year. A decline in profit compared with 1933 resulted.

The company has now completed a full year operating under NRA payrolls and the effect on operations can be determined. Sales payroll in 1934 was 52.8% higher than in 1932 although sales volume increased only 16.4%.

The NRA has limited management's control of payroll in relation to sales, and as rents and other major items of expense are also relatively fixed, increased profits will result primarily through increased volume of sales.

During the year \$616,139 was charged for depreciation of fixtures, \$462,421 was charged for amortization of alterations and improvements and \$74,620 was charged for depreciation on buildings, a total depreciation of \$1,153,180.



The constant increase in taxes of all types is a serious burden, to which all corporations have been subjected during the past five or six years. In 1929 taxes paid by your company were approximately \$1,000,000. Last year a total of \$1,882,042 taxes were paid directly by the company. This does not include processing taxes and other such taxes paid by the manufacturers of our merchandise, and therefore included in its cost, nor does it include real estate taxes on our store properties leased on a gross rental where our landlord pays the tax out of the rent received.

Members of legislatures in a number of states have introduced bills levying taxes discriminatory against chain stores. We believe the great majority of American people want the honest merchandise at low prices as sold by chain stores and do not want to discourage the development of companies which hold down the cost of living. While discriminatory taxes now in effect are not yet an appreciable burden, our customers and stockholders, manufacturers and landlords, as well as the management and employes of this company should actively oppose such legislation.

## FINANCIAL CONDITION

At January 31, 1935 the balance sheet showed current assets of \$18,009,733 as compared with current liabilities of \$2,440,157. The excess of current assets over current liabilities was \$15,569,576, an increase in working capital of \$1,584,719 during the year. Cash was \$7,364,070. The increase of \$1,412,135 in merchandise inventories was in anticipation of greater sales volume in the early Spring.

## NEW STORES

At the end of the year the company was operating 465 stores, eight of which were opened during 1934. These new stores and dates of opening are:

June 16, 1934—Florence, S.C.

Sept. 1, 1934—Great Neck, N.Y.

Sept. 22, 1934—Winthrop, Mass.

Sept. 29, 1934—Huntington Park, Cal.

Oct. 27, 1934—Barberton, Ohio

Nov. 24, 1934—Orlando, Florida.

Nov. 26, 1934—Santa Barbara, Cal.

Dec. 7, 1934—San Jose, Cal.

During the year, stores at Philadelphia, Pa., Hempstead, Brooklyn, Buffalo, Huntington and Hudson Falls, N. Y., Hudson, Mass., Brunswick, Me., and St. Paul, Minn. were enlarged, and several additional stores were completely remodelled. The appearance of the stores is more attractive than at any previous time.

In the eight new stores opened in 1934 the company had the following capitalized investment at the year end:

Merchandise . . . . .	\$172,665
Furniture and Fixtures . . . . .	141,885
Alterations and Improvements . . . . .	7,345
Advances to Landlords . . . . .	10,000
	<hr/>
Total . . . . .	\$331,895

During the year, store properties under lease at Lincoln, Nebraska and Wichita Falls, Texas were purchased and property owned at Schenectady, New York, was sold.

Among the stores now under lease to be opened in 1935 is our first store in downtown Chicago, on State Street. This store alone should equal in sales volume, the combined eight stores opened in 1934. Several additional locations are under consideration for new stores.

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With the number of unemployed in the country a matter of daily comment, it is interesting to note that our payrolls last October included 18,000 people, of whom more than 17,500 were men and women in our stores—approximately twice the number at a corresponding period in 1929.

Each of our stores is an integral part of the community it serves—a local institution just as much as the other stores in that city. Sales last year were \$85,069,612. This money did not accumulate. It was paid out in a steady stream for merchandise, payrolls, taxes, rents, freight—a constant stimulus to industry and business all over this country.

WILLIAM T. GRANT, Chairman.

B. A. ROWE, President.

## CERTIFICATE OF AUDITORS

March 11, 1935

To the Board of Directors and Stockholders,  
W. T. Grant Company,  
New York, N. Y.

We have made an examination of the Consolidated Balance Sheet of W. T. Grant Company (a Delaware Corporation); its subsidiary companies, W. T. Grant Company (a Massachusetts Corporation); and W. T. Grant Realty Corporation (a New York Corporation) as at January 31, 1935, and of the statement of Consolidated Income and Surplus for the fiscal year ended at that date. In connection therewith, we examined or tested accounting records of the Companies and other supporting evidence; we also made a general review of the accounting methods and of the operating and income accounts for the year, but we did not make a detailed audit of the transactions.

Cash on deposit was confirmed. Merchandise inventories as taken and certified by the management, valued at not in excess of cost or market, whichever is lower, were tested by us as to pricing and computations. The Massachusetts Corporation was guarantor of a note issued to a bank by Trustees of an Employees' Stock Purchase Fund, secured by 1,425 shares of the capital stock of the Delaware Corporation, the unpaid balance of which note amounted to \$22,012.22 at January 31, 1935. Unused balances of Import Letters of Credit issued to the Massachusetts Corporation amounted to \$277,846.05 at that date.

In our opinion, based on our examination and information submitted to us, the annexed Consolidated Balance Sheet and the related Consolidated Income and Surplus Accounts fairly present, in accordance with accepted principles of accounting consistently maintained by the companies during the year under review, their consolidated financial position at January 31, 1935, and the consolidated results of their operations for the fiscal year then ended.

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# W. T. GRANT COMPANY

(A Delaware Corporation)

AND SUBSIDIARY COMPANIES

## CONSOLIDATED INCOME ACCOUNT

For the Fiscal Year Ended January 31, 1935

SALES . . . . .		\$85,069,611.91
COST OF MERCHANDISE SOLD AND OPERATING EXPENSES . . . . .		80,765,418.69
		<u>4,304,193.22</u>
OTHER INCOME (Net) . . . . .		7,258.05
		<u>4,311,451.27</u>
DEDUCT		
Interest paid less interest received . . . . .	\$ 145,188.81	
Allowance for depreciation and amortization of leasehold improvements . . . . .	1,153,180.48	
Provision for Federal Income Tax . . . . .	396,879.95	
		<u>1,695,249.24</u>
NET INCOME . . . . .		<u><u>\$2,616,202.03</u></u>

## CONSOLIDATED SURPLUS ACCOUNT

For the Fiscal Year Ended January 31, 1935

BALANCE—January 31, 1934 . . . . .		\$17,146,091.95
ADD:		
NET INCOME—for year—as above . . . . .	\$2,616,202.03	
DEDUCT:		
CASH DIVIDENDS PAID		
April 2, 1934—		
25c per share . . . . .	\$298,838.75	
July 2, 1934—		
25c per share . . . . .	298,838.75	
October 1, 1934—		
25c per share . . . . .	298,838.75	
January 1, 1935—		
25c per share . . . . .	298,838.75	
		<u>\$1,195,355.00</u>
SUNDRY SURPLUS CHARGES (Net) . . . . .	61,192.63	1,256,547.63
		<u>1,359,654.40</u>
NET ADDITION TO SURPLUS . . . . .		<u>1,359,654.40</u>
BALANCE—January 31, 1935 . . . . .		<u><u>\$18,505,746.35</u></u>

# W. T. GRANT COMPANY

(A Delaware Corporation)

AND SUBSIDIARY COMPANIES

## CONSOLIDATED BALANCE SHEET

January 31, 1935

### ASSETS

#### CURRENT

Cash . . . . .	\$7,364,069.77	
Short Term Marketable Securities (Market Value \$60,450.00) . . . . .	60,371.78	
Accounts Receivable . . . . .	171,135.19	
Merchandise Inventories . . . . .	10,331,294.46	
Cash Surrender Value—Life Insurance Policies . . . . .	82,861.73	\$18,009,732.93

#### OTHER ASSETS

Advances to, and Security Deposited with, Landlords—To be Repaid over a Term of Years . . . . .	469,033.23	
Employees' Notes and Accounts Receivable . . . . .	11,933.26	
Sundry Accounts, Notes, Claims and Investments; Funds in Closed Banks and Restricted Balances less Reserve . . . . .	18,624.94	499,591.43

#### PERMANENT ASSETS

Land, Buildings and Improvements—at cost . . . . .	\$7,269,663.74	
LESS: Allowance for Depreciation . . . . .	649,054.86	6,620,608.88
 Furniture and Fixtures—At Cost . . . . .	 6,142,422.10	
LESS: Allowance for Depreciation . . . . .	3,027,586.50	3,114,835.60

#### ALTERATIONS AND IMPROVEMENTS TO LEASED PROPERTIES . . . . .

5,558,115.39

(This amount is being written off over a period not in excess of the term of the leases involved)

#### PREPAID ITEMS

Prepaid Taxes and Rents, Unexpired Insurance Premiums, Supplies, etc. . . . .		772,088.79
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\$34,574,973.02

### LIABILITIES

#### CURRENT

Accounts Payable . . . . .	\$ 975,563.81	
Accrued Accounts . . . . .	974,843.47	
Federal Tax Reserve . . . . .	459,000.00	
Notes and other Obligations Payable for Leases—Due 1935 . . . . .	30,750.00	\$2,440,157.28

#### DEFERRED

Notes and other Obligations Payable for Leases—Due 1936-1938 . . . . .	166,000.00	
Tenants Deposits as Security for Leases (Expiring 1935-1949) . . . . .	8,433.32	174,433.32

#### REAL ESTATE MORTGAGES PAYABLE . . . . .

(Demand \$175,000.00; Maturing within One Year \$97,200.00; Balance Maturing 1936-1943) . . . . .

3,219,250.00

#### RESERVE FOR REPAINTING STORES . . . . .

145,940.07

#### CAPITAL STOCK AND SURPLUS

Capital Stock (Authorized 2,000,000 Shares of No Par Value)		
Outstanding 1,195,355 Shares . . . . .	10,089,446.00	
Earned Surplus (including \$13,622,486.53 earned since formation of Delaware Company in 1927) . . . . .	18,505,746.35	28,595,192.35

\$34,574,973.02

# W. T. GRANT COMPANY

## COMPARATIVE CONSOLIDATED INCOME ACCOUNTS

FISCAL YEAR (Which Ends January 31 of Subsequent Calendar Year)	1934	1933	1932	1931	1930	1929
SALES	\$85,069,612	\$78,206,119	\$73,086,856	\$75,679,203	\$71,376,487	\$65,902,419
LESS: Cost of Merchandise Sold and Operating Expenses	80,765,419	73,022,906	70,101,405	71,118,362	66,736,925	61,789,028
OTHER INCOME (Net)	4,304,193	5,183,213	2,985,451	4,560,841	4,639,562	4,113,391
	7,258	12,785	65,612	51,280	93,841	73,299
	4,311,451	5,195,998	3,051,063	4,612,121	4,733,403	4,186,690
DEDUCT:						
Interest Paid less Interest Earned	145,189	159,637	140,488	105,911	37,895	59,444
Allowance for Depreciation and Amortization	1,153,180	1,175,871	1,061,345	964,062	858,634	706,768
Provision for Federal Income Taxes	396,880	513,315	237,154	434,500	463,245	380,000
NET INCOME	<u>\$2,616,202</u>	<u>\$3,347,175</u>	<u>\$1,612,076</u>	<u>\$3,107,648</u>	<u>\$3,373,629</u>	<u>\$3,040,478</u>

## COMPARATIVE CONSOLIDATED SURPLUS ACCOUNTS

FISCAL YEAR (Which Ends January 31 of Subsequent Calendar Year)	1934	1933	1932	1931	1930	1929
SURPLUS—BEGINNING OF YEAR.	\$17,146,092	\$15,065,501	\$14,709,843	\$12,881,485	\$10,705,481	\$8,905,598
ADD:						
Net Income for Year as Above	2,616,202	3,347,175	1,612,076	3,107,648	3,373,629	3,040,478
	19,762,294	18,412,676	16,321,919	15,989,133	14,079,110	11,946,076
DEDUCT:						
Common Dividends	1,195,355	1,195,355	1,195,355	1,195,355	1,187,830	700,519
Dividend Paid in Stock	—	—	—	—	—	538,900
Sundry Deductions (Net)	61,193	71,229	61,063	83,935	9,795	1,176
SURPLUS—END OF YEAR	<u>\$18,505,746</u>	<u>\$17,146,092</u>	<u>\$15,065,501</u>	<u>\$14,709,843</u>	<u>\$12,881,485</u>	<u>\$10,705,481</u>



# W. T. GRANT COMPANY

## COMPARATIVE CONSOLIDATED BALANCE SHEETS

AT END OF FISCAL YEAR (January 31 of Subsequent Calendar Year)	1934	1933	1932	1931	1930	1929
<b>ASSETS:</b>						
Cash	\$7,364,070	\$7,151,095	\$4,266,632	\$4,946,518	\$4,791,015	\$2,556,355
Notes and Accounts Receivable	231,507	125,879	133,715	261,126	389,320	372,026
Merchandise Inventories	10,331,294	8,919,159	8,282,485	8,205,405	7,187,761	7,880,661
Cash Surrender Value—Life Insurance	82,862	81,764	80,232	78,022	69,815	66,751
<b>TOTAL CURRENT ASSETS</b>	<b>18,009,733</b>	<b>16,277,897</b>	<b>12,763,064</b>	<b>13,491,071</b>	<b>12,437,911</b>	<b>10,875,793</b>
Misc. Inv., Employees Acc. Rec., etc. (Net)	30,558	76,190	107,726	88,153	94,862	59,396
Advances and Accounts with Property Owners	469,033	477,398	553,076	415,768	203,892	528,715
Land and Buildings, Depreciated	6,620,609	6,559,380	6,410,502	6,048,637	5,322,129	4,275,800
Furniture and Fixtures, Depreciated	3,114,836	3,234,869	3,571,669	3,182,999	2,864,940	2,572,696
Alterations and Improvements, Depreciated	5,558,115	5,782,103	6,118,536	6,100,418	5,978,168	5,730,718
Prepaid Rents, Taxes, Unexpired Ins., etc.	772,089	710,274	795,761	599,311	726,369	790,158
<b>TOTAL ASSETS</b>	<b>\$34,574,973</b>	<b>\$33,118,111</b>	<b>\$30,320,334</b>	<b>\$29,926,357</b>	<b>\$27,628,271</b>	<b>\$24,833,276</b>
<b>LIABILITIES AND CAPITAL:</b>						
Accounts Payable	\$975,564	\$554,592	\$573,065	\$488,001	\$457,374	\$758,350
Notes Payable, etc.	30,750	30,750	25,000	25,000	25,000	25,000
Accrued Accounts	974,844	1,134,271	720,822	709,879	757,430	685,683
Reserve for Federal Taxes (Est.)	459,000	573,427	259,686	434,500	462,500	380,000
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,440,158</b>	<b>2,293,040</b>	<b>1,578,573</b>	<b>1,657,380</b>	<b>1,702,304</b>	<b>1,849,033</b>
Deferred Notes Payable, etc.	166,000	196,750	112,500	137,500	162,500	187,500
Tenants' Deposits	8,433	7,638	25,745	24,092	—	—
Real Estate Mortgages Payable	3,219,250	3,245,492	3,326,650	3,210,500	2,686,667	2,215,000
Reserve for Repainting Stores	145,940	139,653	121,919	97,596	105,869	80,066
Common Stock	10,089,446	10,089,446	10,089,446	10,089,446	10,089,446	9,796,196
Surplus	18,505,746	17,146,092	15,065,501	14,709,843	12,881,485	10,705,481
<b>TOTAL LIABILITIES AND CAPITAL</b>	<b>\$34,574,973</b>	<b>\$33,118,111</b>	<b>\$30,320,334</b>	<b>\$29,926,357</b>	<b>\$27,628,271</b>	<b>\$24,833,276</b>

# GRANT STORES

## ALABAMA

Anniston  
Birmingham  
Decatur  
Gadsden  
Huntsville  
Mobile

## ARKANSAS

Little Rock  
Pine Bluff

## CALIFORNIA

Berkeley  
Fresno  
Huntington Park  
Los Angeles  
Oakland  
Sacramento  
San Jose  
Santa Barbara

## CONNECTICUT

Ansonia  
Bridgeport (2)  
Danbury  
Danielson  
Derby  
Greenwich  
Hartford  
Meriden  
Middletown  
Milford  
Naugatuck  
New Britain  
New Haven  
New Milford  
Putnam  
Rockville  
Southington  
South Manchester  
Stamford  
Thomaston  
Thompsonville  
Torrington  
Wallingford  
Waterbury  
Willimantic  
Winsted

## DELAWARE

Dover  
Milford  
Wilmington

## FLORIDA

Jacksonville  
Miami  
Orlando  
Tampa  
Ybor City Station

## GEORGIA

Albany  
Atlanta  
Augusta

## GEORGIA (Cont.)

Brunswick  
Macon  
Savannah  
Valdosta

## ILLINOIS

Alton  
Aurora  
Belleville  
Chicago (3)  
East St. Louis  
Elgin  
Galesburg  
Jacksonville  
Joliet  
Peoria  
Quincy  
Rockford  
Springfield  
West Frankfort

## INDIANA

Evansville  
Fort Wayne  
Gary  
Hammond  
Indianapolis  
Michigan City  
New Albany  
South Bend

## IOWA

Clinton  
Davenport  
Ottumwa  
Waterloo

## KANSAS

Hutchinson  
Pittsburg

## KENTUCKY

Louisville  
Paducah

## LOUISIANA

Alexandria  
Baton Rouge  
Monroe  
New Orleans  
Shreveport

## MAINE

Bangor  
Brunswick  
Calais  
Fort Kent  
Gardiner  
Lewiston  
Old Town  
Portland  
Sanford  
Skowhegan  
Van Buren

## MARYLAND

Baltimore  
Cambridge  
Crisfield

## MASSACHUSETTS

Adams  
Allston  
Arlington  
Athol  
Beverly  
Boston  
Brockton  
Cambridge  
Chelsea  
Chicopee  
Clinton  
Codman Square  
Danvers  
Dorchester  
East Boston  
Easthampton  
Everett  
Fall River  
Fitchburg  
Framingham  
Franklin  
Gardner  
Gloucester  
Great Barrington  
Haverhill  
Holyoke  
Hudson  
Hyannis  
Hyde Park  
Jamaica Plain  
Lawrence  
Leominster  
Lynn (2)  
Malden  
Marlboro  
Mattapan  
Medford  
Melrose  
Middleboro  
Milford  
Natick  
Needham  
New Bedford (2)  
Norfolk Downs  
North Adams  
North Attleboro  
Norwood  
Palmer  
Peabody  
Pittsfield  
Plymouth  
Reading  
Rockland  
Roslindale  
Roxbury  
Salem  
Somerville  
South Boston  
Stoneham  
Taunton

## MASSACHUSETTS (Cont.)

Uphams Corner Sta.  
Wakefield  
Waltham  
Ware  
Watertown  
Webster  
Weymouth  
Winchendon  
Winthrop  
Worcester

## MICHIGAN

Detroit (2)  
Grand Rapids  
Hamtramck  
Kalamazoo  
Lansing  
Muskegon  
Saginaw  
St. Joseph

## MINNESOTA

Minneapolis  
Rochester  
St. Paul

## MISSISSIPPI

Jackson

## MISSOURI

Kansas City  
St. Joseph  
St. Louis  
Springfield

## NEBRASKA

Lincoln  
Omaha

## NEW HAMPSHIRE

Berlin  
Concord  
Derry  
Dover  
Franklin  
Manchester  
Nashua  
Portsmouth  
Rochester

## NEW JERSEY

Bayonne  
Bloomfield  
Burlington  
Camden  
Collingswood  
Dover  
Hackensack  
Hammonton  
Hoboken  
Jersey City (3)  
Millville  
Mount Holly  
Newark (3)

**NEW JERSEY (Cont.)**

Passaic  
 Paterson  
 Rahway  
 Riverside  
 Somerville  
 Trenton  
 Union City  
 Vineland  
 West New York

**NEW YORK**

Albany  
 Batavia  
 Bath  
 Bay Shore, L. I.  
 Bayside, L. I.  
 Beacon  
 Binghamton  
 Bronx (2)  
 Brooklyn (2)  
 Buffalo (7)  
 Canandaigua  
 Carthage  
 Catskill  
 Corning  
 Corona, L. I.  
 Dansville  
 Elmira  
 Far Rockaway, L. I.  
 Flushing, L. I.  
 Freeport, L. I.  
 Geneva  
 Glen Cove, L. I.  
 Glens Falls  
 Gouverneur  
 Great Neck, L. I.  
 Hempstead, L. I.  
 Herkimer  
 Hudson Falls  
 Huntington, L. I.  
 Ilion  
 Jamaica, L. I.  
 Jamestown  
 Johnstown  
 Kingston  
 Lackawanna  
 Lockport  
 Lynbrook, L. I.  
 Mechanicville  
 Medina  
 Middletown  
 New York City (7)  
 New Rochelle  
 Niagara Falls  
 Norwich  
 Oneida  
 Oneonta  
 Oyster Bay, L. I.  
 Patchogue, L. I.  
 Penn Yan  
 Port Chester  
 Port Jervis

**NEW YORK (Cont.)**

Poughkeepsie  
 Riverhead, L. I.  
 Rochester  
 Rockville Center, L. I.  
 Rome  
 Schenectady  
 Seneca Falls  
 Syracuse (2)  
 Tonawanda  
 Utica  
 Watertown  
 Warsaw  
 Westfield  
 Wellsville  
 Woodhaven, L. I.  
 Yonkers

**NORTH CAROLINA**

Charlotte  
 Concord  
 Elizabeth City  
 Goldsboro  
 Greensboro  
 Greenville  
 Hickory  
 Kinston  
 Raleigh

**NORTH DAKOTA**

Fargo

**OHIO**

Akron  
 Barberton  
 Bellaire  
 Bellevue  
 Cambridge  
 Canton  
 Circleville  
 Conneaut  
 Dayton  
 Delphos  
 East Liverpool  
 Elyria  
 Kent  
 Lima  
 Mansfield  
 Marion  
 New Philadelphia  
 Newark  
 Norwalk  
 Portsmouth  
 Steubenville  
 Toledo  
 Youngstown

**OKLAHOMA**

Muskogee  
 Oklahoma City

**PENNSYLVANIA**

Altoona  
 Bangor

**PENNSYLVANIA (Cont.)**

Berwick  
 Blairsville  
 Bloomsburg  
 Bristol  
 Butler  
 Carlisle  
 Chambersburg  
 Columbia  
 Conshohocken  
 Corry  
 Danville  
 East Liberty  
 Elizabethtown  
 Ellwood City  
 Erie  
 Freeland  
 Greenville  
 Hazleton  
 Homestead  
 Honesdale  
 Huntingdon  
 Jeannette  
 Johnstown  
 Lancaster  
 Lock Haven  
 McKeesport  
 Mahanoy City  
 Middletown  
 Milton  
 Mount Pleasant  
 Mount Union  
 Oil City  
 Palmerton  
 Philadelphia (4)  
 Philipsburg  
 Phoenixville  
 Pittston  
 Pittsburgh  
 Pottstown  
 Pottsville  
 Reading  
 Sayre  
 Scranton  
 Shamokin  
 Shippensburg  
 Sunbury  
 Titusville  
 Towanda  
 Uniontown  
 Upper Darby  
 Waynesboro  
 West Chester  
 Williamsport  
 Windber  
 York

**RHODE ISLAND**

Newport  
 Pawtucket  
 Providence  
 West Warwick  
 Woonsocket

**SOUTH CAROLINA**

Charleston  
 Columbia  
 Florence  
 Greenville

**TENNESSEE**

Bristol  
 Chattanooga  
 Memphis  
 Nashville

**TEXAS**

Abilene  
 Beaumont  
 Brownsville  
 Corpus Christi  
 Dallas  
 El Paso  
 Fort Worth  
 Galveston  
 Houston  
 San Antonio  
 Waco  
 Wichita Falls

**UTAH**

Ogden  
 Salt Lake City

**VERMONT**

Bennington  
 Burlington  
 Newport  
 St. Johnsbury

**VIRGINIA**

Charlottesville  
 Clifton Forge  
 Danville  
 Fredericksburg  
 Norfolk  
 Harrisonburg  
 Hopewell  
 Lynchburg  
 Newport News  
 Petersburg  
 Portsmouth  
 Richmond  
 Roanoke

**WEST VIRGINIA**

Elkins  
 Hinton  
 Huntington  
 Parkersburg  
 Weston

**WISCONSIN**

Fond du Lac  
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